

API Call Referral Protocol

Note: Upload all email/letter templates to Dentrix. Doctor will complete after consultation and send from operatories. When completed doctor will save letter to patient's permanent record.

- 1. When receive **first referral** from a provider:
 - a) If referral from a **medical** provider, find out if patient has a general dentist who he would like to continue relationship with.
 - i) If yes, Dr. C will contact dentist to ask if dentist is familiar with API, would like to co-manage patient and establish a referral relationship.
 - ii) If patient doesn't have a dentist, we will establish patient in practice.
 - b) If referral is from a **dentist**:
 - i) Contact patient to schedule appointment for a consultation with our doctor
 - ii) Send **thank you for referral email** to provider for referral (add API logo to signature). "We contacted the patient and scheduled a consultation on _____ with the patient. We will follow-up with your practice on _____ to keep you informed."
 - iii) If we haven't been able to get in touch with patient, advise that we've attempted to get in touch.
- 2. Request Appointment with Provider
 - a) We will contact you to arrange an appointment to review:
 - i) Referral form
 - ii) Have dentist sign Mutual Care and Non-compete Agreement
 - iii) Warranty Make staff aware of expected parameters:
 - Complete exam by referring office:

D0140 Ltd oral evaluation

D0150 Comprehensive Oral Evaluation

- X-rays:
 - a. Perio: readable FMX
 - b. Non-Perio: 7 series BWS and PANO

If x-rays are not available, they can be taken at our office, however, goal is to increase referring doctor's revenue.

- Full Perio Chart
- Patient info.
 - a. Identify how to get films to API.
 - b. Provider uploads all info prior to patient's appt.



- 3. Initial Consultation
 - a) Patient signs Patient Compliance Agreement
 - b) Review Warranty
 - c) After consult, email post consult letter with signed agreements to dentist indicating patient has consented to the agreements and understands he'll return to dentist's practice for post treatment care.
- 4) Diagnostic Consultation Meeting
 - a) Send post diagnostic consult meeting Indicate mode of care, time frame of care
- 5) Post Treatment
 - a) Send **post treatment email** indicating that patient should be returning for routine care and details of any additional care are needed.
 - b) Have patient complete satisfaction survey.
 - c) Determine if patient is good candidate for refer a friend program or an online review
- 6) When receive **recurring referrals** from providers, send:
 - a) Thank you for referral
 - b) Contact office if need additional information
 - c) Post consult letter
 - d) Post Treatment letter